

B.I.D. International Quality Convention
Frankfurt 2011
Presentation of Awards to companies from 48
countries around the world for achievements in
Quality and Excellence



Tunisie Maritime S.a.r.l.
received the International Arch of Europe in Quality
Award in the Gold Category
Recognized for Commitment to Quality, Leadership,
Technology, and Innovation,
Tunisie Maritime S.a.r.l. represents success for
Tunisia in the business world.
The IAE International Arch of Europe for Quality
and Technology Award acknowledges the strong
commitment to quality and excellence.
M. Habib Chamkhia, Managing Director received
the IAE in the Inter-Continental Convention Hall of
Frankfurt, from the President of BID, Jose E. Prieto.
Tunisie Maritime S.a.r.l. is made up of a team
oriented towards the continuous improvement of
processes, striving for an important role in the
leadership of the business world.

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Things have to be done

Hosting ships is all but new in Tunisia. The story began when the Phoenicians created their first settlements along our coasts 3 000 years ago. They must have found the place and the people hospitable, for they chose to found there the City of Carthage, which, once integrated, became a great empire, long before Rome. From then on, Carthaginians mastered shipbuilding, and initiated explorations that led them to the British Isles to the north and Gulf of Guinea to the south. Further later, with the rise of other civilizations in the Mediterranean, and due to its geostrategic position, Tunisia had to host, more or less reluctantly, all kinds of fleets, whether commercial or military. That is why we believe you can rely on us to take care of you.



The military and commercial ports of Carthage



**What links us to you:
the passion of our profession**



Founded at Bizerte on July 1994, **TUNISIE MARITIME** provide an independent shipping agency committed to provide tramp agency services and a range of other activities related to shipping. We started in the Tunisian ports, in 1994. We now boast of a firm presence in all the main ports of Tunisia : Menzel Bourguiba, Bizerte, La Goulette, Radès, Sousse, Sfax, La Skhira, Gabès and Zarzis. Our network of agencies is the backbone of our group, coordinated from our Bizerte, La Goulette and Sfax-La Skhira offices.

A deep maritime culture, a wealth of experience gained over the years enabling **TUNISIE MARITIME** to provide expertise in many different fields of shipping activities.

Our allowance of services is extended to a range of units* vary following the characteristics and several queries :

- tankers,
- chemicals,
- bulks,
- cruises,
- towages,
- heavy cargoes vessels,
- yachts,
- containers,
- military vessels,
- scientific and school vessels,
- conventional vessels/general cargo ships.



Within a more complex and competitive world of shipping, we are committed to be employing the right balance of technology and trained personnel in order to serve our customers to their satisfaction . Our good / permanent connexion with suppliers , services providers and governmental officials ensures a smooth operation for your vessels in our care. Partner throughout the national area enable us to provide these services on a regional basis with a consistent level of high quality . Looking for our customers' satisfaction, **TUNISIE MARITIME** has selectively appointed its team in terms of their knowledge of the various vessel/cargo types and their long experience of delivering a full range of services with a high standard of professionalism and proficiency:

Bulk liquids LPG : Chemical products (VAM, Xylene, Ethylexanol . . .) petrochemicals . Petroleum products (gasoil, jpone, naphtha, unleaded Gasoline, Kerosene...) crude oil, lubolis synthetics et vegetables, fertilizers liquids, etc...

Bulk solids : Agriculture products (wheat, corn, barley...) coke, cements (in bulks, bags), petcock, timber, fertilizers (phosphates, TSP . . .), scories & minerals all kinds...

Conventional : bundles , palets , industrial projects, bags...

Our services

Interface between the captain during the call and other parties :
Port authorities and local administrations,
Assistance to vessels (pilotage, towages, drydock, shipchandler...),
Stevedoring,
Forwarding agents,
Receivers,
Shippers...

Assistance to vessels :
Administrative formalities on board,
Crew queries,
Crew change,
Immigration,
Health service,
Bunkering,

Supplies,
Clearance of spares, including customs formalities and delivery,
Sllops disposal (in connection of port regulations),
Repairs,
Repairs and maintenance (Life rafts, engine,...),
Narrow relationship with P&I Clubs local representatives.

Disponibility :
24h/24 & 7/7 day - Daily connection with owners, operators, concerned customers & contractors.

Protecting

Our staff:
A professional trilingual team
Dynamic
Reactive
In constant improve

Our quotation in quality questionnaire by concerned officers on board

INFORMATION PRIOR ARRIVAL : 5/5

SERVICES ON ARRIVAL : 5/5

ASSISTANCE DURING CALL : 5/5

OVERALL : 5/5

All the time we received excellent service

Thank you very much



Our References

CRUISE LINE

Holland America Line
(via our correspondent lasry Maroc)
Hebridean International Cruises Ltd.
(via our correspondent lasry Maroc)
Disney Cruise Line
(via our correspondent MedaCruise)
P&o Cruise
(via our correspondent Thomas Smith & Co)
MSC Crociere
Swan Hellenic
(via our correspondent Thomas Smith & Co)
Aegean Experience
Star Clipper

SHIPOWNERS:

Augusta Due
Scorpio Group
Yagci Shipping & Transport Co. Ltd
Brostrom Tankers SAS
Heming Shippg
Finaval Spa
Transmarine Management Aps
Centrofrin Management Inc
Motia Compania Di navigazione Spa
Africa Marine Company
Mansel Oil Ltd
Marittima Fluviale Di Nav Spa

HUB AGENTS:

Wilhelmsen Ships Service
France SAS
HUMANN & TACONET
Ferrari Shipping Agency
Inchcape Global Ops.
ISS-Tositti Venice
V.Ships Agency
Lasry Maroc
Thomas Smith & Co
MedaCruise

TRADERS:

FAL OIL (UK) LTD
Litasco
Totsa
(via our correspondent
Wilhelmsen Ships Service)
BB Energy
Tamoil Services SAM
Vitol
Glencore
Mercuria Trading
AB Shipping
Soboh Petroleum
Ibex Paris
AOT Trading

The cruises

A team highly specialized are deploying all their best efforts to the cruise vessels under our agency in order to seek for a call in excellent conditions to the satisfaction of all ships staff and passengers.

The permanent services during all calls assured on board and in the quay with a huge coordinations with different parties (tours, authorities, contractors...)



The tramping

This activity is our main activity,

We distribute our knowledge in maritime transport and our agency services to owners, traders, foreign and national charterers.

We secure the smoothest & quickest possible turn-around of vessels, in port, providing all vessels with high quality of services with the aim to minimize all costs and to protect the interests of our Customers.

